

▶▶ december's rising star

By Mike Shelton
Photography by Arian Crane

SCOTT PTACH

RE/MAX of Boulder

Our Rising Star for December is Scott Ptach, who became a Realtor in May of 2016 and is the newest addition to The Boulder Property Network team. Scott and Timmy Duggan knew each other from competitive ski racing and they became close friends, taking many backcountry ski trips together. Each of them live in the special town of Nederland and they are both proud to serve many clients in the mountain areas of Boulder County.

Scott Ptach (pronounced "Puh-tack") may only be three years into his career, but he's proving to be a quick learner. "He's already one of the best and will be one of the best for a while," Timmy told me. Like most athletes, Scott is ambitious, dedicated, and driven but he brings emotional intelligence, compassion, and understanding to the table, too. Being a top athlete in his own right, Scott knows how to be his own coach, and that discipline has already earned him a spot in the RE/MAX Executive Club and the 100% Club.

About that, Scott said: "I can't imagine doing it without a team. I really have to thank Duane, Timmy, Debbie for letting me join the team, and



Kelsey for everything she does. There's a lot going on in this industry; a lot to figure out, and having someone like Duane as my coach is especially helpful. It'd be hard for someone to pay for all the knowledge I've received from him, his family, and everyone here at RE/MAX."

Scott grew up in Steamboat Springs, CO and was a competitive ski racer for much of his childhood, even while maintaining a 4.0 in high school. In 2011, he gave up racing to go to CU-Boulder and he earned a Master's degree in Accounting in just 4.5 years. After graduating with honors from CU, he went back up the hill to Breckenridge and coached a ski team for a year. While he loves the mountains, that's not where the jobs are, so Scott started interviewing in Boulder. Timmy and his wife lived in Nederland and offered to let Scott stay there and

after a few successive stays, Duane and Timmy finally took Scott off the job market.

"Duane was going to start phasing out of the business and my mom was a Realtor for 15 years and my dad has been a Realtor in Steamboat since 2009," Scott told me, "So I thought, 'why shouldn't I do it?'" The flexibility to be able to continue to play hard after working hard is of course attractive but real estate also fits his organized management style. "I also like the problem solving aspect and because I'm a numbers guy I can solve some problems better and set minds at ease that way."

Scott largely credits his early success to the habits he grew into as a competitive ski racer. "I missed 60+ days of school and it forced me to learn how to take care of myself, manage my time, and stay on

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top of my stuff. I still graduated high school at the top of my class and I graduated from college with honors while coaching a ski team." Scott is still an active outdoorsmen—skiing, mountain biking, fishing, and hunting—but the hardest competition is at the office, now. "The experience around here definitely makes you raise your game," he said.

Scott has lived in Nederland for 2.5 years, where he raises horses and can ride his mountain bike right out his front door. About 30-40% of he and Timmy's business is in the mountains and another 30-40% in the City of Boulder. Scott has been serving on community boards since moving to "Ned" and was recently elected President of the Nederland Ecopass Board and President of the Ice Rink Board.

Nederland is a great community, with regular mountain bike rides in and around town, clean up days, and so much more.

There is some new development happening there, so check with them on places like Caribou Ridge as it builds out over the next few years. Mark Spring-fellow is building a few new homes in the \$400's that will be available in the spring.

Scott Ptach is a Certified Pricing Strategy Advisor (PSA) and part of The Boulder Property Network team at RE/MAX of Boulder. When you need a connection in the mountains, reach him at ScottPtach@BoulderCo.com and 970-819-3745.

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